

FLAT OUT BEST™ FOR A QUIET, STIFF FLOOR

ADVANTECH FLOORING COST COMPARISON

PURCHASE PRICE OF FLOORING

Price per panel of AdvanTech flooring

of panels per house

SUB-TOTAL PANEL COST (PRICE PER PANEL X # OF PANELS)

COST OF ADVANTECH FLOORING	COST OF ALTERNATIVE PRODUCT
\$	\$
\$	\$
\$	\$

COST TO REPAIR FLOORING PERFORMANCE ISSUES ON AN AVERAGE HOUSE

REWORK COSTS

Sanding the floor prior to finished floor installation

Repairing or replacing a panel

Eliminating floor squeaks

Drying wet floors to get moisture level low enough for finished floor installation

SUB-TOTAL REWORK COSTS

REWORK COSTS ADVANTECH FLOORING	REWORK COSTS ALTERNATIVE PRODUCT
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

WARRANTY CALLBACK COSTS

Repairing floor bounce or squeaks

Repairing finished floor sections

Service time by Builder/Sub-Contractor to assess homeowner floor complaint

SUB-TOTAL WARRANTY CALLBACK COSTS

CALLBACK COSTS ADVANTECH FLOORING	CALLBACK COSTS ALTERNATIVE FLOORING
\$	\$
\$	\$
\$	\$
\$	\$

OTHER COSTS

Other costs associated with subflooring repair/issues

OTHER COSTS ADVANTECH FLOORING	OTHER COSTS ALTERNATIVE PRODUCT
\$	\$

TOTAL COSTS

Total Cost of Addressing Issues (Rework + Warranty Callbacks + Other Costs)

Total Cost of Ownership (Panel Cost Per House + Cost of Addressing Issues)

Premium/(Discount) of AdvanTech PER HOUSE (Total Cost of AdvanTech – Alternative)

Premium/(Discount) of AdvanTech PER PANEL (Premium or Discount per House/# of panels)

TOTAL COST OF ADVANTECH FLOORING	TOTAL COST OF ALTERNATIVE PRODUCT
\$	\$
\$	\$
\$	\$
\$	\$